



Your complete
foodservice partner

New Customer Information Pack



About Trents Wholesale Ltd

At Trents, we're passionate about making it easy for you to get the foodservice and convenience products you need to satisfy your customers. Being part of Foodstuffs South Island we are proud to be 100% owned and operated and offer delivery of our huge range all around the South Island. And with a team full of dedicated professionals, we aim to make it easy to keep your business stocked.

People are at the heart of our business - our team and our customers. Our loyal team genuinely love helping our customers be successful. Many have experience working in foodservice and hospitality so we understand your world. We have a large Field Sales Team and Customer Service Team, plus other benefits only our customers can access. We want to work with you to not just supply products but to solve challenges and serve up solutions.

We keep our pricing honest and we champion excellent service. Our huge range includes quality meat and produce from our trusted network of specialist suppliers, as well as chilled and frozen goods, ambient grocery products and the South Island's largest alcohol selection.

We are a huge supporter of the hospitality industry. We are the Lead Partner and Ambassador for the Christchurch and Queenstown Hospitality Awards which focus on bringing the industry together and celebrating the hardworking folk that make it great. We are also an active member of the New Zealand Association of Convenience Stores (NZACS) to support our customers in this industry.

We make ordering easy via phone, email, online or via EDI. If you've forgotten something or need a quick top-up we have four physical Cash'n Carry branches that are always stocked. Did we mention that we're the only wholesale supplier able to offer Airpoints Dollars™ to our customers?

We are in the business of food and service and we are dedicated to being your complete foodservice partner.

Ranges

With our extensive range of products, we have everything you need. We partner with the best suppliers so you can pick from high quality products.

Grocery - We range from canned fruit to rice or pasta packed in the sizes you need whether that's bulk, carton or individual units.

Chilled & Frozen - Whether you're needing milk to frozen fries, we'll have it. Our range ensures you have everything you need.

Butchery – You can trust us for quality butchery products at affordable prices that help you be a cut above the rest.

Produce - We've partnered with Fresh Connection who supply fresh or frozen fruit and vegetables from local New Zealand growers so we can guarantee you'll get the best of the best.

Liquor - You'll keep your glasses full, with the biggest range of liquor in the South Island from low alcohol options to spirits and local wine.

General merchandise & hygiene - We offer sustainable catering and effective cleaning products to meet local requirements and ensure your kitchen is sparkling clean.

Trents Online

Our Online store helps bring more to the table. You'll be able to see real time stock on hand, look up your invoices and build your own shopping lists. With the ease of the Online Store, you'll be able to order anytime, anywhere. And don't worry, you'll have ongoing support from your Sales Representative and our friendly Customer Service team.

Customer Benefits

Specials

We've strived to learn the needs of our customers and help bring more to the table. Our Pricebuster and Liquorbuster are loaded with specials on our full range of grocery, chilled and frozen, butchery, liquor, general merchandise and hygiene products. New issues of the Pricebuster and Liquorbuster are available 4-weekly.

We also serve up other deals and promotions which can be emailed to you directly.



Airpoints™ for Business Programme

We're the only food and beverage wholesaler in the South Island that can reward you with Airpoints Dollars when you purchase through us.

Start collecting your rewards by linking your Trents account number with your Airpoints account.

Charge Through Service

If you need a product that we don't range, you can use one of our preferred partners or suppliers via our Charge Through service. This service is charged to your Trents account which saves you costs, hassle and is still eligible to collect Airpoints Dollars™

Charge Through Service Partners:

Preferred Supply Partners

Alliance Meats Dunedin & Timaru
Angus Meats
Bowmont Meats
BMS
Elgas
Fresh Connection
Southland Food Services Ltd

Preferred Distribution Partners

Mediterranean Foods (Christchurch only)

Business Services

BMS Insurance

Trents' insurance partner, BMS Risk Solutions, is a fully independent, New Zealand owned, South Island based team of highly experienced insurance professionals with a long-term relationship with both Foodstuffs and Trents, underpinned by a strong, global strategic partnership.

Cash'n Carry Locations

We have five Cash'n Carry stores located across the South Island so getting what you need is even easier. Our stores have great specials, a huge range of stock and friendly staff. If you are wanting to be a delivered customer but sometimes need to top up on a few items, you can pop into a Cash'n Carry store and purchase at your agreed price.

Nelson Cash'n Carry

2 Beatty Street
Nelson

Christchurch Cash'n Carry

36 Orbell Street
Christchurch

Dunedin Cash'n Carry

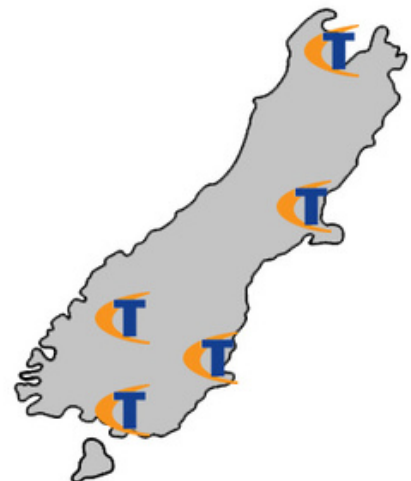
17 Midland Street
Dunedin

Invercargill Cash'n Carry

87 Ettrick Street
Invercargill

Central Otago Warehouse

24 Chicago Street
Alexandra
(Please note this is a warehouse, not a Cash'n Carry)



Customer Service Phone 0800 555 130

Head Office 167 Main North Road, Private Bag 4705, Christchurch 8140

• Email queries@trents.co.nz • Website www.trents.co.nz



airpoints™
FOR BUSINESS

Trents is the only wholesaler in the South Island* that rewards your business with Airpoints Dollars™! So let Trents get you to your next reward faster.**

WHY YOU LOVE AIRPOINTS FOR BUSINESS!

- You'll earn 0.18 Airpoints Dollars cumulatively for every \$50 (excluding GST) spent at Trents. So when you spend \$300, you'll earn 1.11 Airpoints Dollars***.
- With Airpoints™, 1 Airpoints Dollar = 1 New Zealand Dollar, so you can easily see what your Airpoints Dollars can get you.
- You can spend Airpoints Dollars on a huge range of rewards including flights and travel products, in-store at Mitre 10 or on over 6,000+ treats on the Airpoints Store.
- Airpoints Dollars can be earned from 50 partners, from wholesale food supplies, fuel, power and more.
- Fast forward to rewards and supercharge your Airpoints balance with Airpoints earning credit or debit card.
- Airpoints for Business members can get even more rewards, with 20% bonus Airpoints Dollars for your business every time you fly with Air New Zealand for work (on top of what you already earn for yourself!)
- Airpoints Flexipay can be used to pay for flights with a blend of Airpoints Dollars and cash, visit Airpoints.co.nz to learn more.

Join over 3.5 million other members and sign up to Airpoints or Airpoints for Business for free at airpoints.co.nz

Airpoints is New Zealand's most rewarding loyalty programme, with more than 1 million rewards purchased using Airpoints Dollars in the last 12 months, including flights, treats from the Airpoints Store and other travel-related products. Find out more at airpoints.co.nz

*Our sister company Gilmours rewards customers with Airpoints Dollars in the North Island

**Terms and Conditions apply. Please see the registration form for details

*** Cumulative earn means that Trents will keep track of the amount you spend and anything under \$50 will be allocated towards your next purchase (within 12 months), this will help you top up your Airpoints Dollar balance*.